

CTA Website Checklist

FEBRUARY 2026

First Impressions (Homepage)

- Can a visitor tell what you offer within 10 seconds?
- Does your homepage clearly say what you offer (programs, leagues, events)?
- Is there a clear next step like:
 - “New to Tennis? Start Here”
 - “View Programs”
 - “Register Now”
- Is your message friendly and welcoming—not overly formal?
- Mobile check: Open your homepage on your phone. Is the main message visible without a lot of scrolling?

Navigation & Menu

- Are your menu items simple and easy to understand?
- Do you limit your main menu to 5–7 items?
- Is there a clear place for new or beginner players to click?
- Are similar items grouped together (Programs, Play Opportunities, Get Started)?
- Mobile check: Is the menu easy to tap and read on a phone? Do links stack cleanly?

CTA Website Checklist

Programs & Play Opportunities

- Does each program clearly say who it's for (age, level, beginner-friendly)?
 - Are descriptions short and scannable (not long paragraphs)?
 - Are dates, locations, and costs easy to find—or clearly noted as seasonal?
 - Do programs sound welcoming and inclusive?
- Mobile check: Are program descriptions easy to read without zooming?

New Player Experience

- Do you have a page or section specifically for new players?
 - Does it explain how to get started in simple steps?
 - Does it reduce common worries (experience, equipment, commitment)?
 - Would a first-time visitor feel confident signing up?
- Mobile check: Can a new player quickly find this page on their phone?

CTA Website Checklist

Calendar & Updates

- Do you list upcoming programs, sessions, or events?
- Is the information current (no past dates as highlights)?
- Do you avoid phrases like "Check back later" when possible?
- Would this page reduce emails asking, "When does it start?"

Mobile check: Are dates easy to scan and not buried in long text?

Tone, Photos & Community Feel

- Does the language sound like a real person inviting others to play?
- Do photos reflect your actual players and community when possible?
- Does the site feel welcoming to beginners, families, and diverse players?

Mobile check: Do images resize properly and load quickly on a phone?

Contact Information

- Is your contact email easy to find?
- Do visitors know how to reach you with questions?
- Do you set expectations (ex: response time)?
- Would someone feel comfortable reaching out?

Mobile check: Is the email or contact button easy to tap?

CTA Website Checklist

Easy to Manage (For Volunteers)

- Are there pages that rarely need updates?
 - Do you focus updates on dates, links, and announcements only?
 - Could someone else step in and understand how to update the site?
 - Does your site feel manageable—not overwhelming?
- Mobile check: When you update content, does it still look good on a phone?

Final Reminder

- ✓ **Clear beats clever**
- ✓ **Simple beats fancy**
- ✓ **Updated beats perfect**

Pick one or two fixes to work on this month—small improvements make a big difference.